

Offered for the first time
in the MENA region!

Legal Skillsets for Law Students Series

28 to 31 March 2022 | 6PM to 8PM (KSA Time) / 7PM to 9PM (Gulf Standard Time)
Online Training



SERIES OVERVIEW

No skills are more important to a law school student (or an early career lawyer) than being able to confidently spot legal issues, conduct legal research and write like a best-selling author. Join **LexisNexis Middle East, Burhan Almarifa**, and the **Jeddah College of Law (JCL) University of Business & Technology (UBT)** for our Skillsets for Law Students online training series, to turn theory into practice, offered for the first time in the MENA region, where our experts will look at:

- » Part 1: Embracing Legal Technology / How can AI help Future Lawyers
- » Part 2: Legal Brief vs Legal Memo... What's the Difference?
- » Part 3: How to do Legal Research
- » Part 4: Presentation Skills for Law Students
- » Part 5: Writing Tips for Law Students
- » Part 6: Case Summaries
- » Part 7: How to Communicate with your Clients
- » Part 8: How to Improve your Leadership Skills

TARGET AUDIENCE

The series is aimed at all students, graduates and early career lawyers.

CERTIFICATION

Participants who will complete to full programme will receive a LexisNexis Middle East & North Africa / MDX Dubai / UBT Certificate of Completion.

PROGRAMME

PART 1: EMBRACING LEGAL TECHNOLOGY / HOW CAN AI HELP FUTURE LAWYERS

28 March 2022, 6PM to 7PM (KSA Time) | 7PM to 8PM (Gulf Standard Time)

When you think of AI, it's easy to pull in visions of beeping, whirring robots from science-fiction movies. Truth is, AI is far more cerebral than that. For lawyers, it manifests itself in several ways. In this training session, you will learn what legal technology really is, how it is used by lawyers today to make the job easier, and whether you should be worried about robot judges in China.

Presented by: Hussain Hadi, Head of Publishing & Legal Technology, LexisNexis Middle East

PART 2: LEGAL BRIEF VS LEGAL MEMO... WHAT'S THE DIFFERENCE?

28 March 2022, 7PM to 8PM (KSA Time) | 8PM to 9PM (Gulf Standard Time)

Legal writing is an essential part of your journey as an aspiring lawyer. That's why we want to help you write efficiently and effectively. In this online training session, our expert will let you in on the best writing tips that will set you up for success. Learn the difference between a legal memorandum and a legal brief as well as get exclusive writing Do's and Don'ts from a seasoned professional. Through this session, we will enable you to write concise and practical content that will resonate with clients.

Presented by: Claire Melvin, Publisher, LexisNexis Middle East

PART 3: HOW TO DO LEGAL RESEARCH

29 March 2022, 6PM to 7PM (KSA Time) | 7PM to 8PM (Gulf Standard Time)

Legal research is one of the first things you are taught in law school. It is the art of retrieving the necessary information to support legal decision-making. So, getting the research right can either make or break lawyers and their clients. Unfortunately, it's not as easy as it sounds. But fortunately for you, we've got you covered whether you're just starting out or already getting the hang of it. Learn the ins and outs of a comprehensive legal research process, the resources to use and avoid, and how you can browse with confidence.

Presented by: Hadeel Tayeb, Trainee Lawyer, Dentons

PART 4: PRESENTATION SKILLS FOR LAW STUDENTS

29 March 2022, 7PM to 8PM (KSA Time) | 8PM to 9PM (Gulf Standard Time)

We are heavily influenced by what is memorable, and a captivating speaker plays a huge role in turning something mundane into unforgettable information. In this session, our expert will show you the different ways in which you can engage and persuade your audience, as well as the common presentation mistakes.

Presented by: Samantha Roberts SFHEA, Senior Lecturer in Law, Middlesex University Dubai

PART 5: WRITING TIPS FOR LAW STUDENTS

30 March 2022, 6PM to 7PM (KSA Time) | 7PM to 8PM (Gulf Standard Time)

Legal research is then consolidated into memos for clients. However, law students and lawyers have the habit of using long, complicated words instead of being concise and getting to the point. Remember that your writing reflects your ability to communicate clearly, and you always want to make sure your clients understand you, the law and what it means for them. Tune in to what our expert has to say about executing complex writing tasks quickly and intelligently without sacrificing clarity in this online session.

Presented by: Dr. Sairah Narmah-Alqasim MCI Arb, Vice Dean, Jeddah College of Law (JCL) University of Business & Technology (UBT)

PART 6: CASE SUMMARIES

30 March 2022, 7PM to 8PM (KSA Time) | 8PM to 9PM (Gulf Standard Time)

Case transcripts can be long and complex. Having the right skills to write concise effective digests will help you understand the most important elements in cases in record time.

Presented by: Lisa Riddler, Lecturer in Law, Middlesex University Dubai

PART 7: HOW TO COMMUNICATE WITH YOUR CLIENTS

31 March 2022, 6PM to 7PM (KSA Time) | 7PM to 8PM (Gulf Standard Time)

Whether in legal practice or in law school, good lawyers realise that the role involves being educators, advisors, and leaders. A sharp communication skillset is the secret to succeeding in these roles. Get the shopping list of key ingredients for effective client communication in this session where our expert is equipped and ready to share what years of dealing with clients has taught them. It involves knowing your client, understanding what it means to be a lawyer, simplicity and more!

Presented by: Salman Al Oraifi, Senior Associate, Dentons

PART 8: HOW TO IMPROVE YOUR LEADERSHIP SKILLS

31 March 2022, 7PM to 8PM (KSA Time) | 8PM to 9PM (Gulf Standard Time)

Law students are taught valuable skills like how to read, understand, analyse and apply the law, how to advocate for clients, critical thinking skills and more. This session will map out how you can cultivate and improve a skill law schools often miss out on: Leadership. It is important because a fine lawyer is a strong leader, and there is no better person to learn this from than Dr. Zaid Mahayni, Senior Vice-President for Legal, Chief Legal Consultant and Board Secretary, SEDCO Holding.

Presented by: Dr. Zaid Mahayni, Senior Vice-President for Legal, Chief Legal Consultant and Board Secretary, SEDCO Holding

SPEAKERS



HUSSAIN HADI

Head of Publishing & Legal Technology, LexisNexis Middle East

Hussain Hadi heads the Middle East publishing arm of LexisNexis, which provides online access to legislation, regulatory news, case law, and practical guidance from across the MENA region. Prior to joining LexisNexis in 2011, his legal publishing experience includes roles at Oxford University Press and the Informa Group, where he managed a portfolio of commercial and banking law newsletters, books and websites. He launched the online version of the Lloyd's Law Reports: Insurance & Reinsurance and also developed a series of legal training courses across a range of areas including patents, reinsurance, and contract drafting.

Hussain has overseen the publication of over 200 leading practitioner works on commercial and international law, as well as managing a portfolio of business magazines including the first dedicated monthly law magazine in the Middle East. Having advised government and industry associations such as the Abu Dhabi Chamber of Commerce and the General Arab Insurance Federation, Hussain has chaired and spoken at conferences in UAE, UK, Oman, Bahrain and Jordan.



CLAIRE MELVIN

Publisher, LexisNexis Middle East

Claire Melvin is Publisher for Middle East content at LexisNexis and has worked for Reed Elsevier for over 25 years. During that time she has been the Publisher for the New Law Journal magazine, Inner Temple Year Book and Counsel Magazine, has run the Lexis Library and Tolley Library legal news service teams and was the Head of the Halsbury's, Stair and Digest teams. She also worked as Content Lead of the migration of content to Lexis Library.

She transferred to Lexis Middle East to launch the first Middle East online service and has had responsibility for law, news, cases, article and book content on that service since its inception. She has also launched and run two Middle East Legal magazines, edited several books on Middle East Law and acted as an Editorial Adviser to the DIFC for the Laws of the DIFC series, DIFC Court Rules loose-leaf and the publication of an annual case report series.

HADEEL TAYEB

Trainee Lawyer, Dentons

Hadeel is a trainee lawyer at international law firm Dentons, based in the Jeddah office. Hadeel works in the Corporate and Commercial, and Dispute Resolution teams. She is an LL.M holder from Cambridge University and LL.B holder from Dar Al-Hekma University. Hadeel's research experience was enhanced as a participant, and then a co-coach in the 25th and 26th Willem C Vis Commercial Arbitration Moot. Her team were ranked top 20 in the world from over 300 global university teams. Hadeel also co-coached the University of Business & Technology (UBT) Jeddah College of Law (JCL) team in Saudi Center of Commercial Arbitration's (SCCA) GCC International Commercial Arbitration Moot Competition in 2020-21, where the team won 2 out of 5 prizes, a testament of her legal research aptitude.

**LISA RIDDLER**

Lecturer in Law, Middlesex University Dubai

Lisa studied LLB Law at Manchester Metropolitan University (UK) before undertaking the Legal Practice Course at The College of Law, Chester (UK). She is currently undertaking her MA Education and Linguistics at The Open University (UK). Lisa practiced in the UK as a Solicitor where she specialised in Family and Childcare Law. Lisa's learning and teaching interests include the English Legal System, Equity and Trusts, Family and Children Law, Criminal Law, Alternative Dispute Resolution, and Academic Writing and Legal Drafting.

DR. SAIRAH NARMAH-ALQASIM MCIArb

Vice Dean, Jeddah College of Law (JCL) University of Business & Technology (UBT)

Dr. Sairah Narmah-Alqasim is a British lawyer and academic with over 15 years' academic and practice experience. She is the Vice Dean of Jeddah College of Law (JCL), at the University of Business & Technology (UBT), Jeddah KSA, and also leads Quality Assurance within the College. She holds a license to practice law from England and Wales and is a Member of the Chartered Institute of Arbitrators. Sairah worked in corporate practice in international law firms, and in-house prior to focusing on academia. She holds a Doctorate in Legal Education and Legal Practice, and acts as a legal consultant and researcher. She is appointed as an External Examiner for undergraduate and graduate law programmes for universities in the UK. Sairah also writes on areas of law, education and practice for Lexis Nexis, and the Economist amongst others.

**SAMANTHA ROBERTS, SFHEA**

Senior Lecturer in Law, Middlesex University Dubai

Samantha is the Campus Programme Coordinator for undergraduate Law and Politics programmes at Middlesex University Dubai. She holds an LLB and MA from King's College London (UK), a Postgraduate Diploma in Legal Practice from BPP University (UK) and a Postgraduate Certificate in Higher Education from Westminster University (UK). She is a Fellow of the Higher Education Academy (UK). Samantha's learning and teaching interests include Medical Law & Ethics, Employment Law, Land Law, Clinical Pedagogy & Problem Based Learning, Mooting and Professional Skills. Her research interests include Regulation of Reproductive Technologies, Reproductive Justice and Post-Colonial Feminism, Law & Ethics at the End of Life, Medical Law & Ethics, and Legal and Clinical Pedagogy.

**SALMAN AL-ORAIFI***Senior Associate, Dentons*

Salman graduated from King Abdulaziz University majoring in law (with first class honours and was top of his class). He then obtained an LLM degree (with honours and Dean's List) from Georgetown University. Salman joined international law firm Dentons from a tier 1 practice, along with having international arbitration experience in Washington, DC. Salman is a top-ranked litigator who has successfully represented both local and foreign corporates in some of the most high-profile litigation and arbitration matters in Saudi Arabia. Salman also has training at previous firms in the United States where he experienced best practices in international arbitration for oil & gas disputes. Salman advises clients in wide range of industries in Saudi Arabia, providing them with litigation and arbitrations expertise in accordance with best practice.

**DR. ZAID MAHAYNI***Senior Vice-President for Legal, Chief Legal Consultant and Board Secretary, SEDCO Holding*

Dr. Zaid Mahayni specializes in commercial law and dispute resolution, with a focus on the Saudi Arabian and Middle Eastern market. After qualifying as a lawyer in Quebec 2002, Zaid spent 10 years in private practice with the Law Firm of Hassan Mahassni, in collaboration with White & Case and other international firms. As a practitioner, Zaid has been praised by clients for his "professionalism and concise responses", "cross border capability", and "unparalleled local knowledge and client commitment" (Legal 500, 2011-2015). He has also been recognized as a 'rising star' (IFLR 1000, 2015). Subsequently, Zaid took up an in-house position within Saudi Economic and Development Holding Co, first as vice head of legal and, since February 2017, as head. His contributions in that role have so far earned him various accolades and awards, including the 'General Counsel of the Year (Large Team)' award in 2018 and inclusion in the Legal500 GC Powerlist in the Middle East. Zaid also dedicates much of his spare time to writing and teaching. He is a prolific author on Saudi law and practice.

REGISTRATION FORM | LEGAL SKILLSETS FOR LAW STUDENTS

All fields are mandatory and must be completed in block letters.

FIRST NAME	LAST NAME
JOB TITLE	
COMPANY	
EMAIL	
TELEPHONE	MOBILE
ADDRESS	PO BOX
COUNTRY	

REGISTRATION FEES (early bird price until 24 March 2022)

☐ USD285 / SAR 1070 - Full Series - Legal Skillsets for Law Students Series

DATE & SIGNATURE

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Please email the completed form to Marlé van Sandwyk: marle.vansandwyk@lexisnexis.com

TERMS OF PAYMENT

Invoices are issued in US dollars. Payment should be made by bank transfer within 45 days following receipt of the invoice or before the first course date (of courses elected).

PRICES

LexisNexis communicates prices on an indicative basis and reserves the right to change them, even on current contracts, with three months' notice. All invoices must mention the list price applicable to the announcement and clarify any reduction acquired at the date of the sale or provision of services directly related to the operation.

CANCELLATION

If you are unable to attend, a substitute delegate from the same firm will be very welcome in your place. If this is not suitable, the course must be paid in full. If the date and/or venue of the training course have been agreed and LexisNexis wishes either to reschedule or cancel it, LexisNexis reserves the right to apply the training fee to the rescheduled training or any future training. If LexisNexis does not reschedule and cancel the training, LexisNexis shall return the training fee to client less an amount equal to any expenses incurred by LexisNexis in connection with the provision of any services.

ABOUT LEXISNEXIS LEGAL & PROFESSIONAL

LexisNexis Legal & Professional is a leading global provider of legal, regulatory and business information and analytics that help customers increase productivity, improve decision-making and outcomes, and advance the rule of law around the world. As a digital pioneer, the company was the first to bring legal and business information online with its Lexis® and Nexis® services. LexisNexis Legal & Professional, which serves customers in more than 130 countries with 10,000 employees worldwide, is part of RELX Group, a global provider of information and analytics for professional and business customers across industries.